



October 3, 2013

Women In Bio *Welcome*

WIB Purchasing Program

WIB has a [WIB Purchasing Program](#), a new benefit for WIB members. We have arranged various partnerships with vendors and hope you will enjoy these discounts and that they will help you in your businesses and professional careers.

Companies that we have partnered with to offer discounts to WIB members include:

- **Lenovo** — computer products
- **Office Max** — office products
- **Enterprise Rent-A-Car and National Car Rental** — car rental
- **Global Conferencing Solutions** — conference calls

We will be rolling out more partnerships during the year so check back often to see what additional discounts your WIB membership can do for you! Not a member? [Join now!](#)

Chemical Heritage Foundation Profiles Another WIB Member

The Chemical Heritage Foundation added to their collection of WIB member interviews by speaking with Valerie Fremont about the particular challenges she has faced in her career. To hear the interview, [click here](#).

Calling All Social (Media) Butterflies! Help Spread the WIB Word!

WIB wants to grow our social media footprint and need our members' and supporters' help! Be sure to participate on our [Facebook](#), [Twitter](#), [LinkedIn](#) and [YouTube](#) accounts and post about events and news. Thanks for helping spread the word about WIB and your chapter.



Twitter

[WIB-National](#)
[Pittsburgh](#)

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[Pittsburgh](#)

[Research Triangle Park \(RTP\)](#)

[Seattle Metro](#)

[San Francisco Bay Area](#)

[Washington DC/Baltimore](#)

CHAPTER EVENTS

RTP Chapter Events

WIB-RTP's Educational Event: "IMPACT: The Art and Science of Making a Difference"

Join WIB-RTP's Fall Educational Event on October 7, 2013 from 4:00 p.m. - 8:00 p.m. EDT at GlaxoSmithKline in RTP. Learn what IMPACT is, and how you can develop the skills and attitudes to make a real difference. [Click here](#) to register and for more information.

Young Women In Bio at Biogen Idec

Calling 5th and 6th grade girls to an exciting Young Women In Bio event hosted by Biogen Idec on October 16th, 2013 from 3:45 p.m. - 5:45 p.m. The workshop will close with a pizza party! [Click here](#) to register your daughter today.

WIB-RTP's Joint Networking with Healthcare Businesswomen's Association

Join WIB-RTP's for a unique networking opportunity with HBA-RTP on October 21, 2013 from 5:30 p.m. - 8:30 p.m. EDT at the North Carolina Biotechnology Center. This event, through its structured networking approach, offers the opportunity to expand professional and personal network to those who were born to network and those to whom networking does not come naturally. [Click here](#) for more information and to register.

WIB-RTP Fall Networking Mixer

Join WIB-RTP's for a fall social and networking mixer on November 7, 2013 from 5:00 p.m. - 7:30 p.m. EDT at First Flight Venture Center in RTP. We will have a coaching session on networking: how to start and end the conversation, how to read body language, how to discover a common ground and interests. [Click here](#) to register today.

Montréal Chapter Events

[La section régionale du Grand Montréal de Femmes en bio: Série de déjeuners-exécutifs /](#)

WIB-Greater Montreal Executive Breakfast Series

La section régionale du Grand Montréal de Femmes en bio a le plaisir de vous inviter à un marathon des membres «Meet'n'Greet» dans le cadre de notre série de déjeuners-exécutifs. L'évènement se tiendra le mardi 8 octobre 2013 chez Bereskin and Parr de 7:30 à 9:00. Cet évènement vous donnera l'opportunité de connaître les membres du comité de direction de la section régionale du Grand Montréal de Femmes en bio ainsi que d'autres membres dynamiques de la communauté des sciences de la vie de Montréal. Tout en savourant un café et des pâtisseries, les membres partageront leur expérience; ça sera aussi une occasion pour élargir votre réseau. L'espace est strictement limitée; [veuillez cliquer ici pour plus d'informations et pour vous inscrire.](#)

WIB-Greater Montreal welcomes you to a Member Marathon Meet'n'Greet, as part of our continuing Executive Breakfast Series, on Tuesday October 8th, 2013 at Bereskin and Parr from 7:30 a.m. - 9:00 a.m. This event will give you a chance to meet members of the chapter's steering committee as well as other WIB members from Montreal's vibrant life sciences community. Members will share their backgrounds and pathways to success and there will be ample time for networking over coffee and pastries! Space is strictly limited; [please click here for more information and to register.](#)

Southern California Chapter Events

Personalized Medicine: Targeted research or ethical nightmare?

Please join us on October 15, 2013 from 7:00 a.m. to 9:00 a.m. PDT for breakfast as a panel of some of the brightest women researchers discuss cutting edge research in personalized medicine from discovery through commercialized patient care. [Click here](#) for more information and to register.

Communicate More Effectively and Achieve Better Results in Your Workplace

Are you wondering how you can get better results in your workplace? We all know men and women communicate differently. Sometimes understanding what these differences are and how to adjust for them can dramatically change your position and results. Please join us on November 6, 2013 from 6:00 p.m. - 9:00 p.m. PDT at Hera Hub for this wonderful program. [Click here](#) to register and for more information.

Atlanta Chapter Events

Paths to Success: Entrepreneurship in Atlanta

Ever thought about starting a business and being your own boss? Are you interested in learning more about how to become a successful entrepreneur? Join us on October 17, 2013 from 6:00 p.m. - 9:00 p.m. EDT at Maggiano's Little Italy in Buckhead as we celebrate our first anniversary with panel discussion on the ins and outs of entrepreneurship! Talk with experts about various aspects of

entrepreneurship from idea conception to managing your own company. Learn about what resources are available in Atlanta and how they can help you. Don't miss this exciting and informative event! [Click here](#) to register and for more information.

Need Sponsorship and Program Volunteers - Become Part of the WIB-Atlanta Chapter Team!

We are looking for volunteers to help with our sponsorship and program committees. If you are interested in helping with our chapter, please contact Atlanta@womeninbio.org. Not only do you help make WIB-Atlanta a successful chapter, but you also get to work side-by-side with women leaders in the industry who also share a passion of giving back. Contact us today!

Washington DC/Baltimore Chapter Events

Dress for Success and Networking with WIB-Washington DC/Baltimore

Join us on October 18, 2013 from 4:00 p.m. to 8:00 p.m. EDT in Bethesda as a Macy's stylist will present on dressing for success along with other vendors such as makeup, accessories, etc. The members can learn dress for success, network with other members, and shop for discount. Refreshments will be provided. [Click here](#) for more information and to register.

DC/Baltimore Chapter Celebrates the End of Summer in Style with a Rooftop Potluck

Thirty WIB members took advantage of the picturesque weather to catch up with old friends and make new connections on September 19, 2013. Great food, drinks, and conversation were complemented by the stunning view of downtown DC from atop Arnold and Porter, LLC. Thanks to all who attended, and a big thanks to Arnold and Porter for sponsoring this lovely evening.



Join the Mentors, Advisors, and Peers (MAPs) Program in the Washington DC/Baltimore Chapter!

Are you interested in meeting and mentoring or being mentored by wonderful women in your

community in a small, informal group setting? New [Mentors, Advisors, and Peers \(MAPs\) groups](#) are being formed in the DC/Baltimore region.

Don't miss this wonderful opportunity to make new connections! Fill out this [questionnaire](#) by October 25, 2013 and then check your email for your group assignment and materials to help you get started.

Greater Boston Chapter Events

WIB-Greater Boston presents a discussion of the commercialization process for Flublok®, the first recombinant influenza vaccine approved by the FDA

Join us as Dr. Manon Cox, president and chief executive officer of Protein Sciences, will discuss the commercialization of Flublok, the first FDA approved recombinant influenza vaccine. A Biologics License Application (BLA) for approval of FluBlok, a new recombinant influenza vaccine for the prevention of the "flu", was filed in 2008. The event will take place on October 22 from 5:30 p.m. - 8:30 p.m. EDT at Nutter McClennen & Fish's office in Boston. [Click here](#) to register and for more information.

San Francisco Bay Area Events

"Pivotal Changes" Panel

There are "Pivotal Changes" we as women must master at the early, middle and senior stages of our careers. The strategies we need to advance from one level to another involve a paradigm shift in thinking. On October 29, 2013 starting at 5:30 p.m. PDT at Amgen's South San Francisco office, a panel of senior level women will guide us in navigating these "Pivotal Changes", leveraging their professional experiences to help women at any stage make the most of their career. Our speakers are Lyn Christensen, Linkages Group; Gerry Hansen, Hansen Coaching and Consulting; and Deanna Kosaraju, Founder and CEO of Global Tech Women. [Click here](#) to register and for more information.

Meet the Experts: Negotiating Through Career Goals, Leveraging Skills for a Win/Win Situation

Please join us for WIB-San Francisco Bay Area's "Negotiating Through Career Goals, Leveraging Skills for a Win/Win Situation," the third and final "Meet the Experts" event in our 2013 Entrepreneur Series. Linda Amuso-Radford, Barbara Preston, and Dorian Hirth will serve on a moderated panel discussing essential negotiation skills in the work environment to create a win/win situation, especially as they relate to career changes. Learn how best to market your personal brand and articulate your achieved goals as you move on to new opportunities. The event will take place at Nektar in San Francisco on Thursday, November 7, 2013 from 6:30 p.m. - 9:00 p.m. PDT. [Click here](#) to register and for more information.



WIB-San Francisco Bay Area Event Recap: Entrepreneurs Enjoy Networking and Expert Advice at "Beyond Financing - From Incorporation to Exit"

What do you get when you mix seven business experts with a room full of engaged, inquisitive and lively women? You get the WIB-San Francisco Chapter's "Meet the Experts: Beyond Financing - From Incorporation to Exit" event, that was held at UCSF on September 18, 2013.

Over 60 women challenged the experts with their questions on how to launch, build, and exit a successful life science business. Moderator Sharon Tetlow, Managing Director of Danforth Advisors, LLC led and focused the discussion while providing her own insight into what works and what doesn't work. [Click here](#) to visit the WIB-San Francisco Bay Area page and read the entire event recap.

Chicago Chapter Events

Volunteers Needed for YWIB Event!

The Young Women In Bio committee of WIB-Chicago Chapter is hosting a Girls 4 Science event on the morning of October 12, 2013 from 10:00 a.m. - 12:00 p.m. at the Willis Tower. Girls 4 Science is a nonprofit organization dedicated to exposing girls in Chicago ages 10-18 years old to science, technology, engineering and math. This event will focus on mentorship and will serve to introduce the girls to professionals who can offer guidance regarding careers in biology and provide a friendly ear. We are in need of volunteer mentors for the event. If you are interested in volunteering, please contact the [Chicago chapter](#).

Pittsburgh Chapter Events

Winter Book Discussion: Inspired Entrepreneurs

Please join us on Thursday, November 21, 2013 from 5:30 p.m. - 7:30 p.m. EDT, as local author Beth Caldwell will lead a discussion of her book, "Inspired Entrepreneurs: A Collection of Female Triumphs in Business and Life," where we will share our thoughts on stories of women who took the road less

taken with extraordinary results. [Click here](#) to register and for more information.

Save the Date!

Halloween is just around the corner and so is the WIB-Pittsburgh chapter's Annual Halloween Party. Join us Wednesday, October 30, 2013, 6:00 p.m. - 9:00 p.m. EDT. More details to come!



Help Our Mission and Become Involved!

Become more involved with the Pittsburgh chapter by joining one of our committees. Contact pittsburgh@womeninbio.org to determine where your expertise will be suite our growing chapter. Committees include Communications/Marketing, Programming, Membership, and Sponsorship. Volunteer for one event, two events or events all year long! Whatever your schedule, we'd love to have you. Get involved, expand your network, and help our mission of encouraging women leadership in the life sciences industry!

Pittsburgh's Social Media Presence

Did you know that the Pittsburgh chapter has a social media presence? Check out our [Facebook](#) page and be sure to join our [LinkedIn](#) group to make the most of your membership. This is the best way to stay informed of upcoming events, the latest news in the industry and accomplishments of fellow members. It also is a great way to reinforce all of the networking connections you make at each WIB event! Additionally, you can follow the chapter via Twitter. Connect to our feed [@WIBPittsburgh](#) today for interesting tidbits about the industry, our community, and our chapter.

Other Interests

Enter the Breast Cancer Start-up Challenge

The [Avon Foundation](#), the [National Cancer Institute](#) and [Center for Advancing Innovation](#) (CAI) have partnered to create a "first of a kind" Breast Cancer Start-up Challenge; you can find the website here: <http://www.breastcancerstartupchallenge.com>. The Challenge features 10 Breast Cancer Inventions that have commercial viability and are important to public health. The primary goal of the Challenge is to stimulate the creation of start-up businesses based upon these inventions.

WIB Discount for Chief Medical Officer Summit in SF

[Chief Medical Officer \(CMO\) Summit](#) for Emerging Life Science Companies is also on the West Coast! The CMO Summit West will take place in San Francisco on November 4-5, 2013 at the Marines' Memorial Club & Hotel. WIB members receive 50% off when you use the code "WIB" during registration.

The 9th Annual Burrill Personalized Medicine Meeting in SF

The age of personalized medicine has arrived. New drugs and diagnostics for identifying patients most likely benefit are revolutionizing healthcare. The rapidly expanding knowledge of genetics and molecular biology is creating a stronger platform for us to move ahead into a future of precision medicine. WIB members can receive a discounted registration of \$495.00 from a total value of \$695.00 by entering WIB while registering for this meeting in SF. [Register here.](#)

WIB is partially funded by our National Sponsors



Biotechnology Industry Organization



Women In Bio **Welcome**

October 3, 2013
www.WomenInBio.org

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